

Personality Identity Estimator (PIE)

Directions: Select one phrase that you feel most applies to you from each pair of phrases that are connected by dots (...or...). Put a check mark in the box for the phrase you select. Then go on to the next pair of phrases. Count the total number of checks in each column before going to the next section.

E-I Scale

I am almost always sociable ...or... I am usually restrained

I am inclined to talk a great deal ...or... I am usually quiet

I can generally talk freely with others ...or... I tend to talk mostly in intimate situations

Total No. of checks in this column (E Scale) **Total No. of checks in this column (I Scale)**

S-N Scale

I want to be viewed as very down-to-earth ...or... I wish to be considered as very resourceful

The word "actual" often appeals to me ...or... The word "theoretical" usually appeals to me

I prefer to be with practical people ...or... I generally get along best with creative people

Total No. of checks in this column (S Scale) **Total No. of checks in this column (N Scale)**

T-F Scale

Reasoning moderately appeals to me ...or... Being responsive to others strongly appeals to me

Analyzing things appeals moderately to me ...or... Being compassionate strongly appeals to me

Sound judgment is more important than enthusiasm ...or... Enthusiasm is much more important than sound judgment

Total No. of checks in this column (T Scale) **Total No. of checks in this column (F Scale)**

J-P Scale

Planning is exceptionally appealing to me ...or... I like to improvise

I tend to plan the timing and activities for a trip ...or... When going someplace, I prefer to be flexible

I almost always like to plan things ...or... Following a schedule usually restricts me

Total No. of checks in this column (J Scale) **Total No. of checks in this column (P Scale)**

Determine Your Personality Type Group

1. Circle the letter of your **highest** total number of checks for each scale.

E-I Scale: E or I

S-N Scale: S or N

T-F Scale: T or F

J-P Scale: J or P

2. Copy the four letters that you circled above to the four blank lines below.

Your personality type group is: _____

